LANTRONIX®

Formerly Transition Networks

Smart Building Technology

HVAC Maintenance Services

Water Management

Energy Supply & Load Management

Lighting Control

Environmental Control

Digital Video

Security & Access Control

Fire Detection & Alarm

Smoke Control

Enterprise Systems Integration

On-sight Technical Services

Intrusion Detection

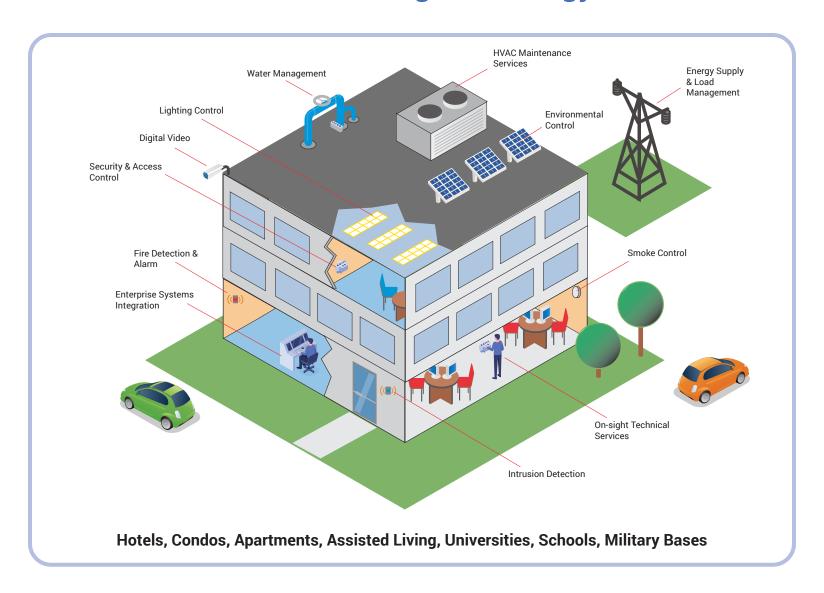**Hotels, Condos, Apartments, Assisted Living, Universities, Schools, Military Bases**

Who to Engage?

- Architects
- General Contractors
- PoE lighting manufacturers and providers
- Smart building sensor, HVAC and security system providers
- Structured cabling manufacturers and installation companies

Customer Needs

- Low and high wattage PoE switch ports to support smart building devices
- Ease of deployment and maintenance of their building networks
- Flexible PoE budget configuration to support multiple types of devices
- Ability to remotely manage system components
- Capability to add system components for increased functionality

Opportunity Drivers

Smart Managed PoE switches provide building designers, contractors and network managers with the tools necessary for ease of installation, troubleshooting and managing their smart building networks

Lantronix PoE Switches Power Smart Building Devices

15-30 Watts/Port

Commercial Grade Switches

SM8TAT2SA
SM16TAT2SA
SM24TAT2SA

Industrial Grade Switches

SISPM1040-3166-L3
SISPM1040-3248-L3

SISPM1040-362-LRT

SISPM1040-384-LRT-C

APPLICATIONS:

| IP Camera | WAP | Access Control | Thermostats | IP Phone | Occupancy Sensors |

Control From Anywhere

60-90 Watts/Port

Commercial Grade Switches

SM8TBT2SA

SM48TAT4XA-RP

Industrial Grade Switches

SISTP1040-551-LRT

SISPM1040-582-LRT

LSS2200-8P

APPLICATIONS:

| LED Lighting | Refrigerators | HVAC VAVs | Motorized Blinds | IP Combo Camera |

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To see the full portfolio for Lantronix Switches, contact sales@lantronix.com

Why Lantronix?

Lantronix PoE switches offer unique ease-of-use features, such as:

- Automatic discovery of connected devices
- Interactive maps for managing and documenting installations
- Auto Power Reset of non-responsive devices to save truck rolls (site visits)
- IP and Cable Diagnostics to quickly identify problems

Market Segments and Applications

Market Segments:

- Commercial Property Contractors
- Hotel Chains
- PoE Lighting Companies
- Military Base Commanders, DOD
- Business Park Developers

Applications:

- New Commercial Property Construction
- Remodel and Upgrades to Existing Properties
- Office Park Developments
- Military Base Upgrades
- Campus Expansion Projects