



We want to reward you for partnering with us and our industry-leading IT solutions. Our *SmartAdvantage* Program provides approved partners the opportunity to earn more by selling Lantronix products.

For more than 27 years, Lantronix has been a trusted provider of reliable IT management solutions. By partnering with Lantronix, you'll benefit from working with the leader in advanced modular console manager solutions.

Partners approved in the *SmartAdvantage* program will have the ability to register new deals with preferred opportunity pricing on the Lantronix® SLC™ 8000 advanced modular console manager and related eligible products based on their level of activity. You can start earning discounts, even from the very first deal registered! The more deals you register and win, the more incentives and discounts you can earn.

With *SmartAdvantage*, you will also have all the benefits of the Lantronix Premier Partner Program, including access to resources such as collateral, trainings, sales and marketing support, everything you need to help you close the deal.

# What Products are Eligible?

Lantronix® SLC™ 8000 advanced modular console manager products, accessories, services, advanced replacements and extended warranties are eligible.

## **Take** SmartAdvantage **Today**

Ready to start making more with Lantronix? Sign up today at <u>lantronix.com/partners</u>. For more information on the Lantronix *SmartAdvantage* Program or the Premier Partner Program, contact your local Lantronix representative or partners@lantronix.com

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